PG BUSINESS & TECHNOLOGY CONSULTING, LLC
Global Thinking. Local Impact.
STRATEGY · PROCESS · TECHNOLOGY · RESULTS

WOMAN-OWNED · MINORITY-OWNED · SMALL BUSINESS

Capabilities Statement

Dover, Delaware · Serving clients nationwide

COMPANY OVERVIEW

PG Business & Technology Consulting, LLC is a woman-owned, minority-owned small business that helps government agencies and organizations of all sizes plan, deliver, and improve technology. We bring enterprise-level delivery discipline from regulated industries to every engagement, with direct access to the principal consultant doing the work.

CORE COMPETENCIES

Project Delivery & Coordination
Planning, status reporting, risk and dependency management, release coordination

Business Analysis & Requirements
Stakeholder workshops, user stories, acceptance criteria, gap analysis, traceability

Testing & Validation
UAT planning and execution, test scripts and evidence, IV&V, validation documentation

Change Management
Change control, impact assessment, stakeholder communication, adoption support

Process Improvement
Current/future-state mapping, bottleneck analysis, SOPs and process documentation

Workflow Creation & Automation
New and modified workflows with automated routing, approvals, and notifications

Data Analysis & Reporting
SQL analysis, data validation, Power BI dashboards, metrics and KPI reporting

SaaS Implementation & Vendor Mgmt.
Solution evaluation, implementation support, enhancements, vendor accountability

Product Ownership & Agile Delivery
Backlog management, sprint planning, roadmaps, Product Owner and Scrum Master support

AI Auditing & Assessment
Independent review of AI data, prompts, outputs, bias, privacy and security risk, and oversight

DIFFERENTIATORS

- **30+ years** of technology delivery experience
- **100+** business-critical applications supported
- **Regulated-ready:** audits, validation, change control
- **Direct access** to the principal consultant
- **Independent AI auditing** for responsible AI use
- **Documented work:** clear requirements and evidence

FOUNDER EXPERIENCE

- Project Manager, Product Owner, Scrum Master, and Business and Technical Analyst across life sciences, pharmaceutical, healthcare, utility, and financial services organizations
- Supported business-critical applications in regulatory, quality, and manufacturing functions, including regulatory audits and reporting
- Delivered SaaS and custom technology implementations in partnership with multiple vendors and coordinated offshore delivery teams
- Evaluated and implemented AI-driven solutions; methods include Agile, Scrum, SDLC, Waterfall, PMBOK, and BABOK

COMPANY DATA

UEI
WSL4A7KMARK5

CAGE CODE
26KR2

BUSINESS TYPE
Delaware LLC · Small Business

OWNERSHIP
Woman-owned · Minority-owned

NAICS CODES

541512	Computer Systems Design Services PRIMARY
541511	Custom Computer Programming Services
541611	Admin. & General Management Consulting
541519	Other Computer Related Services
541618	Other Management Consulting Services
541690	Other Scientific & Technical Consulting
541990	All Other Professional, Scientific & Technical Services
611430	Professional & Management Development Training

CERTIFICATIONS

Delaware MBE	PENDING
Delaware WBE	PENDING
Delaware SBF	PENDING
SBA WOSB / EDWOSB	PENDING
WBENC	PENDING
NMSDC	PENDING

INDUSTRIES

Government · Life Sciences · Pharmaceutical · Healthcare · Utilities · Financial Services

Patricia Gray
FOUNDER & PRINCIPAL CONSULTANT

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